

# Glenn County Economic Forecast

Primarily an agricultural county, Glenn extends across the west-central portion of the fertile Sacramento Valley. The county is also home to the Sacramento National Wildlife Refuge, which attracts visitors from all over the world.

In 2003, the population of Glenn County was estimated at 27,049, an increase over the 2000 Census of 1.5 percent. The city of Orland is located in the northern region of Glenn County, and while the current population (6,375) is almost equal to that of Willows (6,275), Orland grew at a much faster pace. The city experienced 24 percent growth between 1990 and 2000, compared to 4 percent growth over the same period for Willows. Since the 2000 Census however, neither city has been growing much, both averaging just 0.8 percent growth per year.

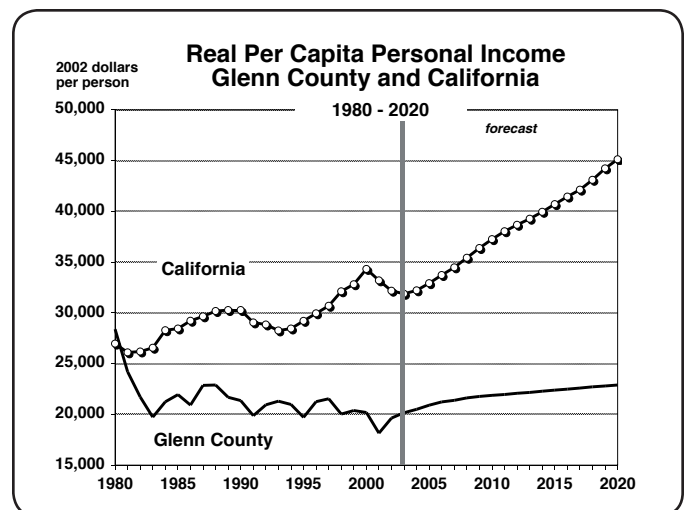
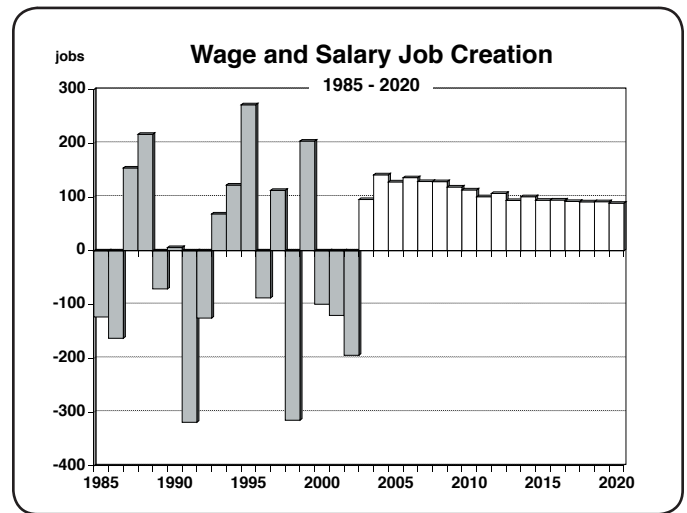
Agriculture is a vital industry in Glenn County. In the year 2002, the industry provided almost 19 percent of the total employment. The county's most common crops are rice, wheat, hay, oranges, dried plums, walnuts, almonds, and corn. With about 340,000 tons of rice produced annually, the city of Willows is sometimes referred to as the "rice capital of the United States." Employment in farming is forecast to rise over the foreseeable future, but non-farm sectors will add more jobs as the county diversifies.

Government and retail trade will be dominant industries in Glenn County's future economy. It is estimated that by the year 2008, the two sectors combined will account for 55 percent of the total non-farm employment. During the forecast period, manufacturing should increase by 50 jobs, and wholesale/retail trade, which contributed 21 percent of total employment in 2002, is expected to add 250 jobs.

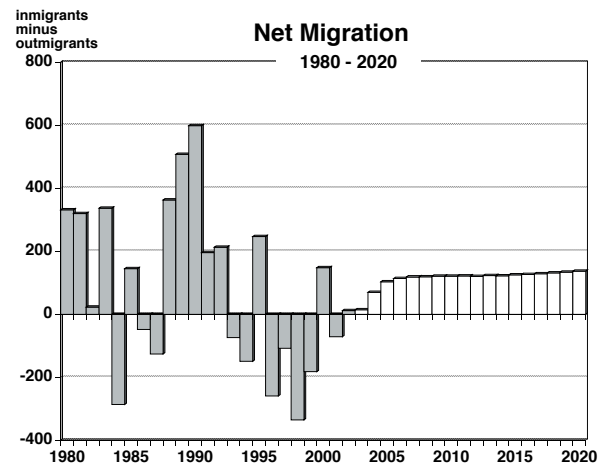
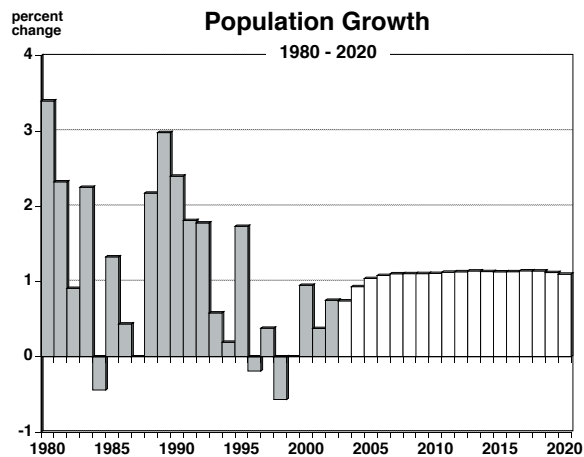
The government sector is forecast to increase employment by an average of 2.4 percent per year, during the five-year period: 2003 to 2008. The local government sector should continue to provide the majority of government jobs, according to industry projections.

## Forecast Highlights

- A non-farm job growth rate of 1.8 percent is forecast for Glenn County between 2003 and 2008. The majority of jobs will be created in state and local government, and retail trade.



- Inflation-adjusted per capita income rises an average of 1.4 percent per year over the next 5 years. In 2002, the personal income averaged \$19,630 per person.
- The number of residential unit permits forecast for the 2003 to 2008 period averages 34 per year. More homes will be built if in-migration increases.
- Population growth accelerates over the next 5 years, averaging 1.1 percent growth per year. A greater number of births (due to a rising population in the fertile 20 - 29 year-old age cohorts) and sustained net migration are responsible for the higher rate of population growth projected for the remainder of the decade.



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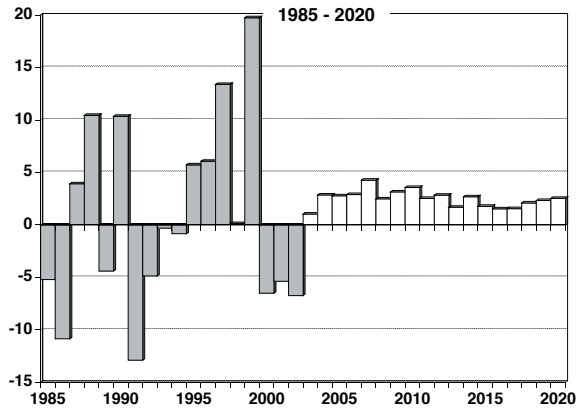
### 1995-2002 History, 2003-2020 Forecast

|      | July<br>Population<br>(people) | Net<br>Migration<br>(people) | Registered<br>Vehicles<br>(thousands) | Households<br>(thousands) | New Homes<br>Permitted<br>(homes) | Retail<br>Sales<br>(millions) | Personal<br>Income<br>(millions) | Real Per<br>Capita<br>Income<br>(dollars) | Farm<br>Crop<br>Value<br>(millions) | Industrial<br>Production<br>(millions) |
|------|--------------------------------|------------------------------|---------------------------------------|---------------------------|-----------------------------------|-------------------------------|----------------------------------|---|-------------------------------------|--|
| 1995 | 26,400                         | 247                          | 27.8                                  | 9.4                       | 42                                | \$108.8                       | \$408.7                          | \$19,712                                  | \$237.1                             | \$203.1                                |
| 1996 | 26,350                         | -259                         | 27.9                                  | 9.4                       | 78                                | \$111.8                       | \$449.9                          | \$21,248                                  | \$263.9                             | \$215.5                                |
| 1997 | 26,450                         | -108                         | 26.4                                  | 9.5                       | 100                               | \$113.1                       | \$473.6                          | \$21,545                                  | \$275.4                             | \$244.3                                |
| 1998 | 26,300                         | -335                         | 27.4                                  | 9.5                       | 50                                | \$107.4                       | \$451.6                          | \$20,025                                  | \$219.0                             | \$244.6                                |
| 1999 | 26,300                         | -182                         | 28.3                                  | 9.6                       | 54                                | \$117.1                       | \$479.0                          | \$20,378                                  | \$253.5                             | \$292.9                                |
| 2000 | 26,550                         | 148                          | 29.3                                  | 9.2                       | 42                                | \$125.9                       | \$500.4                          | \$20,188                                  | \$286.7                             | \$273.9                                |
| 2001 | 26,650                         | -71                          | 30.0                                  | 9.2                       | 68                                | \$132.6                       | \$475.9                          | \$18,148                                  | \$278.6                             | \$259.2                                |
| 2002 | 26,850                         | 12                           | 30.6                                  | 9.3                       | 72                                | \$143.4                       | \$527.1                          | \$19,630                                  | \$304.3                             | \$241.7                                |
| 2003 | 27,049                         | 15                           | 30.7                                  | 9.4                       | 40                                | \$149.9                       | \$559.0                          | \$20,158                                  | \$319.0                             | \$244.3                                |
| 2004 | 27,302                         | 70                           | 31.1                                  | 9.4                       | 46                                | \$157.4                       | \$589.8                          | \$20,499                                  | \$333.3                             | \$251.2                                |
| 2005 | 27,586                         | 103                          | 31.5                                  | 9.5                       | 30                                | \$165.7                       | \$624.4                          | \$20,900                                  | \$344.6                             | \$258.2                                |
| 2006 | 27,884                         | 114                          | 31.7                                  | 9.5                       | 20                                | \$174.1                       | \$658.5                          | \$21,224                                  | \$356.7                             | \$265.7                                |
| 2007 | 28,191                         | 119                          | 32.1                                  | 9.5                       | 29                                | \$182.0                       | \$688.5                          | \$21,389                                  | \$368.2                             | \$277.0                                |
| 2008 | 28,502                         | 119                          | 32.6                                  | 9.6                       | 38                                | \$190.2                       | \$722.2                          | \$21,622                                  | \$379.7                             | \$283.9                                |
| 2009 | 28,818                         | 121                          | 32.9                                  | 9.6                       | 35                                | \$198.4                       | \$754.2                          | \$21,768                                  | \$391.7                             | \$292.9                                |
| 2010 | 29,137                         | 121                          | 33.1                                  | 9.6                       | 43                                | \$206.9                       | \$787.9                          | \$21,880                                  | \$405.4                             | \$303.4                                |
| 2011 | 29,464                         | 122                          | 33.7                                  | 9.7                       | 31                                | \$215.7                       | \$822.4                          | \$21,959                                  | \$420.2                             | \$311.0                                |
| 2012 | 29,797                         | 120                          | 34.0                                  | 9.7                       | 40                                | \$224.8                       | \$860.5                          | \$22,085                                  | \$436.1                             | \$319.8                                |
| 2013 | 30,137                         | 123                          | 34.5                                  | 9.8                       | 28                                | \$234.3                       | \$899.3                          | \$22,169                                  | \$452.8                             | \$325.3                                |
| 2014 | 30,479                         | 122                          | 34.9                                  | 9.8                       | 33                                | \$243.7                       | \$939.6                          | \$22,286                                  | \$469.4                             | \$334.0                                |
| 2015 | 30,823                         | 125                          | 35.4                                  | 9.8                       | 31                                | \$253.4                       | \$980.5                          | \$22,385                                  | \$486.2                             | \$339.9                                |
| 2016 | 31,171                         | 126                          | 35.7                                  | 9.9                       | 34                                | \$263.7                       | \$1,024.3                        | \$22,488                                  | \$503.9                             | \$345.2                                |
| 2017 | 31,527                         | 129                          | 36.3                                  | 9.9                       | 43                                | \$274.8                       | \$1,071.6                        | \$22,595                                  | \$522.6                             | \$350.5                                |
| 2018 | 31,887                         | 131                          | 36.8                                  | 9.9                       | 42                                | \$286.1                       | \$1,120.2                        | \$22,711                                  | \$541.2                             | \$357.9                                |
| 2019 | 32,244                         | 134                          | 37.3                                  | 10.0                      | 40                                | \$297.5                       | \$1,168.2                        | \$22,796                                  | \$559.9                             | \$366.2                                |
| 2020 | 32,598                         | 137                          | 37.8                                  | 10.0                      | 38                                | \$309.0                       | \$1,217.4                        | \$22,896                                  | \$578.6                             | \$375.5                                |

average annual  
percent change

### Real Industrial Production

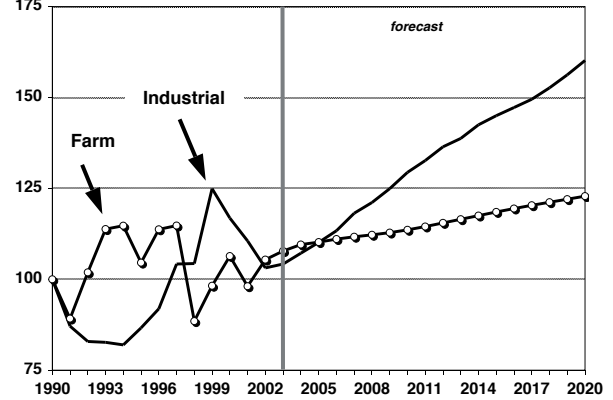
1985 - 2020



inflation-  
adjusted index  
(1990=100)

### Industrial and Farm Production Indices

1990 - 2020



| Total<br>Wage & Salary      | Farm  | Mining &<br>Construction | Manufacturing | Transportation,<br>Utilities | Wholesale,<br>Retail<br>Trade | Finance,<br>Real<br>Estate | Services | Government |
|-----------------------------|-------|--------------------------|---------------|------------------------------|-------------------------------|----------------------------|----------|------------|
| -----employment (jobs)----- |       |                          |               |                              |                               |                            |          |            |
| 7,869                       | 1,668 | 235                      | 1,254         | 325                          | 1,453                         | 168                        | 633      | 2,133      |
| 7,782                       | 1,683 | 280                      | 1,089         | 326                          | 1,407                         | 173                        | 707      | 2,118      |
| 7,894                       | 1,770 | 348                      | 1,065         | 316                          | 1,387                         | 179                        | 698      | 2,133      |
| 7,579                       | 1,543 | 418                      | 967           | 297                          | 1,372                         | 170                        | 743      | 2,070      |
| 7,783                       | 1,645 | 419                      | 912           | 311                          | 1,413                         | 168                        | 763      | 2,153      |
| 7,684                       | 1,508 | 316                      | 839           | 319                          | 1,473                         | 179                        | 769      | 2,282      |
| 7,564                       | 1,450 | 330                      | 630           | 346                          | 1,568                         | 188                        | 750      | 2,303      |
| 7,370                       | 1,400 | 300                      | 580           | 340                          | 1,550                         | 170                        | 720      | 2,310      |
| 7,466                       | 1,471 | 316                      | 502           | 342                          | 1,592                         | 177                        | 725      | 2,341      |
| 7,607                       | 1,518 | 323                      | 499           | 342                          | 1,638                         | 183                        | 729      | 2,376      |
| 7,735                       | 1,546 | 321                      | 507           | 343                          | 1,691                         | 188                        | 732      | 2,408      |
| 7,871                       | 1,567 | 322                      | 519           | 344                          | 1,749                         | 192                        | 734      | 2,446      |
| 8,000                       | 1,581 | 326                      | 535           | 345                          | 1,801                         | 195                        | 736      | 2,482      |
| 8,129                       | 1,590 | 329                      | 554           | 345                          | 1,851                         | 198                        | 738      | 2,524      |
| 8,248                       | 1,598 | 329                      | 574           | 346                          | 1,900                         | 200                        | 740      | 2,560      |
| 8,361                       | 1,605 | 332                      | 590           | 347                          | 1,946                         | 202                        | 742      | 2,597      |
| 8,462                       | 1,611 | 329                      | 601           | 348                          | 1,988                         | 204                        | 743      | 2,637      |
| 8,569                       | 1,618 | 332                      | 609           | 349                          | 2,028                         | 206                        | 743      | 2,684      |
| 8,663                       | 1,624 | 329                      | 617           | 350                          | 2,065                         | 207                        | 744      | 2,727      |
| 8,763                       | 1,629 | 331                      | 627           | 350                          | 2,101                         | 208                        | 744      | 2,773      |
| 8,857                       | 1,635 | 331                      | 636           | 351                          | 2,136                         | 209                        | 745      | 2,815      |
| 8,952                       | 1,640 | 333                      | 644           | 352                          | 2,171                         | 210                        | 746      | 2,858      |
| 9,044                       | 1,645 | 336                      | 651           | 352                          | 2,206                         | 210                        | 746      | 2,898      |
| 9,135                       | 1,649 | 337                      | 658           | 353                          | 2,241                         | 212                        | 748      | 2,937      |
| 9,227                       | 1,653 | 337                      | 668           | 354                          | 2,277                         | 213                        | 749      | 2,974      |
| 9,315                       | 1,658 | 337                      | 678           | 355                          | 2,312                         | 214                        | 750      | 3,011      |

